

PRESS RELEASE

CHESTERFIELD HIRE DAVID MENZIES TO GROW A&H ACCOUNT

Expansive Lloyd's broker the Chesterfield Group today (18 December 2012) announced the appointment of David Menzies to grow its A&H Account, in the US and internationally, as part of its ongoing growth strategy.

The appointment follows the recent recruitment of Paul Attfield, ex RK Harrison, to build a platform for growth for the Chesterfield Group following their acquisition by the Kaufman Financial Group, the parent company of Burns & Wilcox.

David's career in the London Market spans over 25 years. He joins the Chesterfield Group on 17 December. David served as CEO of Aon Benfield's Accident Health and Life Division as well as being a member of their Production and Marketing Board. More recently he was Chairman of JLT's Accident and Specialty Division.

"David's expertise, extensive contacts and excellent reputation with clients and in the market will be perfect to drive our growth in this important area of business." said Andrew Thacker, Executive Director, Chesterfield Group.

David Menzies added: "I am delighted to join Chesterfield, with their clear vision for growth and the financial backing of the Kaufman Financial Group. I believe they are perfectly placed to support clients who are looking for a viable alternative in the London market. They have a first class team who are able to offer a professional and personal service to clients and I am looking forward to working with them."

Notes to editors follow...

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The Chesterfield Group

The Chesterfield Group, established in 1999, is a wholesale and full service non-marine insurance organisation which specialises in the development of binding authority and industrial/commercial facultative business for clients worldwide.

Authorised by the Financial Services Authority and an accredited Lloyd's broker, the Chesterfield Group operates actively with all the major international markets.

In January 2012, the Chesterfield Group was purchased by the H.W. Kaufman Financial Group, parent company of wholesale broker and underwriting manager Burns & Wilcox, to expand its international presence in London and worldwide.

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